iNOVA CREDIT UNION LIMITED FINANCIAL STATEMENTS DECEMBER 31, 2016

INDEX

	<u>Page</u>
Independent Auditor's Report	1
Statement of Financial Position	2
Statement of Comprehensive Income	3
Statement of Changes in Members' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6

INDEPENDENT AUDITOR'S REPORT



Terry Carter Ltd.

Stuart S. MacLean Inc. J.E. Melvin Inc.

Greg T. Strange Inc.

Tracey Wright Inc.

TO THE MEMBERS OF INOVA CREDIT UNION LIMITED:

We have audited the accompanying financial statements of iNova Credit Union Limited, which comprise the statement of financial position as at December 31, 2016 and the statements of comprehensive income, changes in members' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Credit Union's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of iNova Credit Union Limited as at December 31, 2016, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

Levy Casey Carter MacLean

Halifax, Nova Scotia March 29, 2017 Chartered Professional Accountants Licensed Public Accountants

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STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2016

	ASSETS	
	<u>2016</u>	<u>2015</u>
Cash and cash equivalents (note 4) Accrued receivables (note 5) Members' loans (note 6) Investments (note 8) Prepaids Property and equipment (note 9)	\$ 6,603,057 166,855 23,699,209 707,321 18,395 444,164	263,047 24,112,544 707,321 17,825
	\$ <u>31,639,001</u>	\$ <u>31,306,185</u>
	LIABILITIES	
Payables and accruals Members' deposits (note 10) Accrued term loan interest Deposit interest payable Income taxes payable Term loan Deferred income taxes (note 17) Commitment (note 11) Contingent liability (note 12)	\$ 95,836 27,594,314 - 77,314 33,493 - 3,468 27,804,425	26,767,194 14,781 98,758 3,468 750,000 1,218
	MEMBERS' EQUITY	
Members' shares (note 14) Retained earnings	7,875 3,826,701	
	3,834,576	3,598,852
	\$ <u>31,639,001</u>	\$ <u>31,306,185</u>
On Behalf of the Board		
Director	Director	

STATEMENT OF COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31, 2016

	<u>2016</u>	<u>2015</u>
Financial revenue		
Interest on members' loans	\$ 1,191,621	\$ 1,239,500
Other interest revenue	<u>50,865</u>	62,466
	1,242,486	1,301,966
Financial expenses	245.466	202.025
Interest on members' deposits Interest on term loan	245,466	283,925
interest on term toan	<u> 195</u>	16,125
	<u>245,661</u>	300,050
Financial margin	996,825	1,001,916
Other income (note 15)	394,250	430,572
Impairment recoveries (losses) on members' loans	26,554	(27,627)
impairment recoveries (tosses) on members toans	20,334	(27,027)
Gross margin	1,417,629	1,404,861
Operating expenses		
Depreciation	51,907	56,466
Deposit insurance	23,978	21,205
General operating and administrative (note 16)	345,118	353,424
Occupancy	154,791	145,684
Salaries and benefits	<u>552,986</u>	650,401
	1,128,780	1,227,180
Income before other items and income taxes	288,849	177,681
Other item		
Gain on disposal of property and equipment		<u>250</u>
Income before income taxes	288,849	177,931
Current income taxes (note 17)	50,360	18,599
Deferred income taxes (note 17)	2,25 <u>0</u>	
2 22212 Meaning series (mose 11)	<u> </u>	700
	<u>52,610</u>	19,385
Net comprehensive income	\$ <u>236,239</u>	\$ <u>158,546</u>

STATEMENT OF CHANGES IN MEMBERS' EQUITY YEAR ENDED DECEMBER 31, 2016

		bership lares		Retained Earnings		Total Members' <u>Equity</u>
Balance at January 1, 2016	\$	8,390	\$	3,590,462	\$	3,598,852
Net comprehensive income		-		236,239		236,239
Membership shares issued		325		-		325
Membership shares redeemed		<u>(840</u>)			_	(840)
Balance at December 31, 2016	\$	7,875	\$ <u></u>	<u>3,826,701</u>	\$ <u>_</u>	3,834,576
		nbership nares		Retained <u>Earnings</u>		Total Members' <u>Equity</u>
Balance at January 1, 2015	\$	8,290	\$	3,431,916	\$	3,440,206
Net comprehensive income		-		158,546		158,546
Membership shares issued		670		-		670
Membership shares redeemed		(570)		<u>-</u>	_	(570)
Balance at December 31, 2015	\$ <u></u>	8,390	\$	3,590,462	\$_	3,598,852

STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2016

Operating Activities Net comprehensive income Depreciation Deferred income taxes Gain on disposal of property and equipment	2016 \$ 236,239 51,907 2,250	2015 \$ 158,546 56,466 786 (250)
Net change in non-cash working capital balances related to operations (note 18)	290,396 113,344 403,740	215,548 220,424 435,972
Financing Activities Net change in members' deposits Increase (decrease) in members' shares Repayment of term loan	827,120 (515) (750,000) —76,605	1,146,194 100 1,146,294
Investing Activities Net change in members' loans Proceeds on disposal of property and equipment Purchase of Furniture and fixtures Computer equipment Proceeds on disposal of investments	413,334	(777,183) 250 (5,617) (1,144) 10,840 (772,854)
Increase in cash and cash equivalents during year	893,679	809,412
Cash and cash equivalents, beginning of year	5,709,378	4,899,966
Cash and cash equivalents, end of year	\$ <u>6,603,057</u>	\$ <u>5,709,378</u>
Supplemental Cash Flow Information Interest received Interest paid Income taxes paid	\$ 1,242,486 \$ 245,661 \$ 16,867	\$ 1,301,966 \$ 300,050 \$ 15,087

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

1. Nature of operations

iNova Credit Union Limited is incorporated under the Nova Scotia Companies Act. The operation of the Credit Union is subject to the Nova Scotia Credit Union Act. iNova is a full-service financial institution and is located in Halifax, Nova Scotia.

These financial statements have been authorized for issue by the Board of Directors on March 29, 2017.

2. Basis of presentation

(a) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

(b) Basis of measurement

These financial statements were prepared under the historical cost principal using a going concern basis, with the exception of available for sale financial assets accounted for at fair value, which have been measured at fair value.

(c) Functional and presentation currency

The Credit Union's functional and presentation currency is the Canadian dollar.

3. Significant accounting policies

The Credit Union has applied the following significant accounting policies:

(a) Cash and cash equivalents

Cash and cash equivalents consists of cash on hand, balances with banks, and short term highly liquid securities which are readily convertible into known amounts of cash. The Credit Union considers securities with original maturities of three months or less as meeting the definition of convertible to known amounts of cash.

(b) Members' loans

Members' loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and have been classified as loans and receivables. Member loans are initially measured at fair value, net of loan origination fees and inclusive of transaction costs incurred. Member loans are subsequently measured at amortized cost, using the effective interest rate method, less any impairment losses.

Member loans are reported at their recoverable amount representing the aggregate amount of principal, less any allowance or provision for impaired loans plus accrued interest. Interest is accounted for on the accrual basis for all loans.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

3. Significant accounting policies (continued)

(c) Allowance for impaired loans

Loans are continuously monitored by management taking into account the payment history, security pledged and the financial condition of the borrower. Impairment of a loan is determined when there is objective evidence that a loss event has occurred such as when there has been deterioration in credit quality to the extent that the Credit Union no longer has reasonable assurance of timely collection of the full amount of principal and interest.

The Credit Union first assesses whether objective evidence of impairment exists on an individual loan basis, if evidence does exist this loan is placed directly in the allowance. If it is determined that no evidence of impairment exists for individually assessed members loans then assets are pooled into groups with similar risk characteristics that are expected to behave in similar fashions to identified loss events. A collective allowance is determined for each pool.

Bad debts are written off from time to time as determined by management. Accounts under \$5,000 are approved for write-off by management and over this amount are approved by the Board of Directors. If a provision for bad debts on the loan has been previously recognized, the bad debt is written off against the provision. If no provision was recognized, the write off is recognized in net income.

(d) Members' shares

Members' shares are classified as equity, and represent a residual interest in the equity of the Credit Union. They are not covered by deposit insurance.

(e) Financial instruments

The Credit Union classifies its financial instruments into one of the following categories:

(i) Fair value through profit

Financial instruments classified as fair value through profit or loss are reported at fair value at each balance sheet date, and any change in fair value is recognized in net income in the period during which the change occurs. Transaction costs are expensed when incurred. Cash and cash equivalents have been classified as fair value through profit or loss.

(ii) Assets available-for-sale

Financial instruments classified as available-for-sale are reported at fair value at each balance sheet date, and any change in fair value is recognized as an unrealized gain or loss until the financial instrument is sold or derecognized, at which time the cumulative gain or loss is transferred to net income. The Credit Union has classified its investments as available-for-sale.

(iii) Loans and receivables and other financial liabilities

Financial instruments classified as loans and receivables and other financial liabilities are carried at amortized cost using the effective interest method. Interest income or expense is included in net income over the expected life of the instrument. Transaction costs are expensed when incurred. The Credit Union has classified its members' loans and Atlantic Central liquidity deposits as loans and receivables and classified its member deposits and term loan as other financial liabilities.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

3. Significant accounting policies (continued)

(f) Patronage distributions

The Credit Union's policy is to accrue a patronage distribution when approved by the Board of Directors, which is recorded in net income in the year which it relates.

(g) Income taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to items recognized directly in equity or in other comprehensive income.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are measured at the amount expected to be recovered from or paid to the Canada Revenue Agency. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base. Recognition of deferred tax asses for unused tax (losses), tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable profit will be available which allow the deferred tax asset to be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

(h) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies (US dollars) are translated into Canadian dollars at the prevailing rates at the end of each month. Revenues and expenses are translated at the exchange rates prevailing on the transaction dates. Realized and unrealized exchange gains and losses are included in earnings. The Credit Union does not use derivative instruments to mitigate foreign exchange risk.

(i) Property and equipment

Property and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation. Depreciation is recognized in net income and is provided on a declining balance basis; except for leasehold improvements which are depreciated using the straight-line method, at rates based on the estimated useful life of the assets as follows:

Leasehold improvements Term of lease plus two renewal terms

Computer equipment 33%
Furniture and fixtures 20%
Sign 20%
Vault 10%

(j) Revenue recognition

Interest on loans and advances is recognized on an accrual basis using the effective interest rate method. Revenue from the provision of services is recognized when earned and the ability to collect is reasonably assured.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

3. Significant accounting policies (continued)

(k) Use of estimates and judgments

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts in revenue and expenses during the reporting year. Actual future results could differ from those estimates.

The item which results in the most significant area of application of judgment and estimates is the allowance for impairment on loans. The Credit Union reviews its loan portfolio frequently to assess impairment, and uses considerable judgment in determining whether or not a loan is impaired as a result of observable evidence. If a loan is considered to be impaired, the amount of the loss is estimated based on management's best estimates. Refer to note 6 for information relating to these estimates.

(l) Standard and interpretation issued but not yet effective

Certain new standards and interpretations have been published but are not yet effective. The standards and interpretations that will be relevant to the Credit Union are:

(i) IFRS 9 - Financial Instruments

IFRS 9 brings together the classification and measurement, impairment and hedge accounting phases of IASB's project to replace IAS 39, "Financial Instruments: Recognition and Measurement". The new standard introduces a principles-based approach to the classification of financial assets based on an entity's business model and the nature of the cash flows of the asset. All financial assets are measured at FVTPL unless certain conditions are met which permit measurement at amortized cost or fair value through OCI. The classification and measurement of liabilities remain generally unchanged, with the exception of liabilities recorded at FVTPL.

IFRS 9 also introduces a new expected loss impairment model for all financial assets not at FVTPL, which results in credit losses being recognized regardless of whether a loss event has occurred. This expected credit loss (ECL) model replaces the current "incurred loss" model of IAS 39. The ECL model requires an entity to recognize expected credit losses at all times and to update the amount of expected credit losses recognized at each reporting date to reflect changes in the credit risk of financial instruments. The ECL model has three stages:

Stage 1 - on initial recognition, 12-month expected credit losses are recognized in profit or loss and a loss allowance is established;

Stage 2 - if credit risk increases significantly and the resulting credit quality is not considered to be low credit risk, full lifetime expected credit losses are recognized;

Stage 3 - when the credit risk of a financial asset increases to the point it is considered credit-impaired, interest revenue is calculated based on the carrying amount of the asset, net of the loss allowance, rather than its gross carrying amount. Lifetime expected credit losses are still recognized on these financial assets.

Finally, IFRS 9 introduces a new hedge accounting model that aligns the accounting for hedge relationships more closely with an entity's risk management activities.

IFRS 9 is effective for annual periods beginning on or after January 1, 2018. The extent of the impact of the adoption of the new standard has not yet been determined.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

3. Significant accounting policies (continued)

(ii) IFRS 15 - Revenue from Contracts with Customers

Effective for annual periods beginning on or after January 1, 2018. IFRS 15 establishes a new control-based revenue recognition model and replaces IAS 18, "Revenue", IAS 11, "Construction Contracts", and some revenue related interpretations. The new standard is intended to enhance disclosures about revenue, provide more comprehensive guidance for transactions that were not previously addressed and improve guidance for multiple-element arrangements. The extent of the impact of the adoption of the standard has not yet been determined.

(iii) IFRS 16 - Leases

Effective for annual periods beginning on or after January 1, 2019. IFRS 16 sets out principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ("lessee") and the supplier ("lessor"). The new standard eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Applying that model, a lessee is required to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and depreciation for lease assets separately from interest on lease liabilities in the statement of comprehensive income.

(m) Accounting standards adopted

The Credit Union has adopted no new standards effective January 1, 2016.

4. Cash and cash equivalents	<u>2016</u>	<u>2015</u>
Cash and cash equivalents Atlantic Central liquidity deposits	\$ 2,447,966 4,155,091	\$ 1,806,193 3,903,185
	\$ <u>6,603,057</u>	\$ <u>5,709,378</u>
5. Accrued receivables	<u>2016</u>	<u>2015</u>
Accrued receivables Allowance for doubtful accounts	\$ 232,338 (65,483)	\$ 263,047
	\$ <u>166,855</u>	\$ 263,047

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

6. Members' loans				
	Total			Net
	<u>Loans</u>	Allowance	Allowance	Loans
<u>December 31, 2016</u>				
Consumer loans	\$ 7,827,040	\$ 27,117	\$ 39,622	\$ 7,760,301
Consumer lines of credit	4,581,652	6,107	62,754	4,512,791
Consumer mortgages	6,725,823	-	-	6,725,823
Commercial loans	3,396,897	101,452	2,317	3,293,128
Commercial lines of credit	1,152,161	39,399	24,123	1,088,639
Commercial mortgages	299,696	•		299,696
Overdrafts	18,831	_	_	18,831
O Voldiulis	10,001			10,001
	\$ <u>24,002,100</u>	\$ <u>174,075</u>	\$ <u>128,816</u>	\$ <u>23,699,209</u>
December 31, 2015				
Consumer loans	\$ 7,948,213	\$ 27,728	\$ 11,463	\$ 7,909,022
Consumer lines of credit	5,110,674	6,731	133,917	4,970,026
Consumer mortgages	5,372,984		<u>-</u>	5,372,984
Commercial loans	4,076,735	50,400	40,189	3,986,146
Commercial lines of credit	1,580,258	55,452	53,319	1,471,487
Commercial mortgages	359,984	-	-	359,984
Overdrafts	42,895	_	<u>-</u>	42,895
Overdiants	12,073			12,075
	\$_24,491,74 <u>3</u>	\$ <u>140,311</u>	\$238,888	\$ 24,112,544

Members' loans can have either prime-plus, variable or fixed rate of interest and they mature up to five years. The rates offered to members are determined by the type of security offered, the member's credit worthiness, competition from other lenders and the current prime rate. The Credit Union's prime rate at December 31, 2016 was 2.85% (2015 - 2.85%).

Commercial loans that are not subject to a government guarantee are secured by collateral ranging from specific assets to a general security agreement or personal guarantee. Consumer loans are also secured by collateral such as vehicles, investments and property.

Maturity analysis:

	2016 Principal <u>Balance</u>	2015 Principal <u>Balance</u>
Overdrafts and lines of credit Within one year One to three years Over three years	\$ 5,752,643 2,725,511 5,170,510 10,353,436	\$ 6,733,827 2,861,999 5,908,682 8,987,235
	\$ <u>24,002,100</u>	\$ <u>24,491,743</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

		<u>2016</u>
Allowance beginning of year	¢	370 100

 Allowance, beginning of year
 \$ 379,199
 \$ 323,763

 Increase (reduction) of provision for impaired loans
 (92,037)
 49,556

 Recovery of loans written-off in prior years
 149,327
 22,733

 Loans written off
 (133,598)
 (16,853)

The summary of loans past due but not impaired are as follows:

		_	2015							
	<u>3</u>	1-60 days	<u>.</u>	<u>61-90 days</u>	<u>≥</u>	> 90 days		<u>Total</u>		<u>Total</u>
Consumer loans and lines of credit Commercial loans and lines of credit	\$	25,878 14,559	\$	<u>.</u>	\$	<u>-</u>	\$	25,878 14,559	\$_	181,488 10,043
Balance, end of year	\$_	40,437	\$		\$_		\$_	40,437	\$_	191,531

The carrying amount of loans that were renegotiated during the year that otherwise would have been listed as past due greater than 90 days were Nil (2015 - Nil).

Collateral

7. Allowance for impaired loans

There are documented policies and procedures in place for the valuation of financial and non-financial collateral. The fair value of non-financial collateral is updated if there has been a significant change in the terms and conditions of the loan and (or) the loan is considered impaired. For impaired loans, an assessment of the collateral is taken into consideration when estimating the expected future cash flows and net realizable amount of the loan.

The amount and type of collateral and other credit enhancements required depend upon the Credit Union's assessment of counterparty credit quality and repayment capacity. The Credit Union complies with industry standards for collateral valuation, frequency of recalculation of the collateral requirements, documentation, registration and perfection procedures, and monitoring. Non-financial assets accepted by the Credit Union as collateral include vehicles, residential real estate, real estate under development, commercial real estate and certain business assets (accounts receivable, inventory, and fixed assets). Financial collateral includes cash and negotiable securities issued by governments and investment grade issuers. Guarantees are also accepted to reduce credit risk.

The fair value of collateral held with respect to assets that are either past due greater than 30 days or impaired is \$620,045 as at December 31, 2016 (2015 - \$1,356,877).

2015

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

8. Investments

		<u>2016</u>	<u>2015</u>
Shares:			
Atlantic Central	\$	275,650	\$ 275,650
Atlantic Central - Class NS shares		83,000	83,000
Atlantic Central - Class League Savings and Mortgage Company shares		336,201	336,201
League Data Limited		11,970	11,970
Nova Scotia Co-operative Council		500	 500
	\$_	707,321	\$ 707,321

The investments do not have a quoted market price in an active market. The Credit Union has determined the fair value of these investments cannot be measured accurately and therefore measures these investments at cost.

9. Property and equipment

	L	easehold	(Computer		Furniture						
	<u>Im</u>	orovement	<u>s</u> <u>F</u>	Equipment	4	& Fixtures		<u>Sign</u>		Vault		Total
Cost												
Balance at January 1, 2015	\$	411,573	\$	203,525	\$	383,951	\$	26,450	\$	48,372	\$1,	,073,871
Additions, 2015		-		1,144		5,617		-		-		6,761
Disposals, 2015		-		-		(200,488)		-		-	((200,488)
Balance on December 31, 2015		411,573		204,669		189,080		26,450		48,372		880,144
Disposals, 2016	_	(7,150)	_		-		_		_		_	(7,150)
Balance on December 31, 2016	\$_	404,423	\$_	204,669	\$_	189,080	\$_	26,450	\$_	48,372	\$_	872,994
Accumulated depreciation												
Balance at January 1, 2015	\$	57,373	\$	178,670	\$	269,689	\$	11,215	\$	11,150	\$	539,312
Depreciation expense, 2015		17,710		8,572		23,414		3,047		3,722		56,465
Disposals, 2015		-		-		(200,488)		-		-	((200,488)
Balance on December 31, 2015		75,083		187,242		92,615		14,262		14,872		384,074
Depreciation expense, 2016		21,017		5,808		19,293		2,438		3,350		51,906
Disposals, 2016	_	(7,150)	_		_				_		_	(7,150)
Balance on December 31, 2016	\$_	88,950	\$_	193,050	\$_	111,908	\$_	16,700	\$_	18,222	\$_	428,830
Net book value												
December 31, 2015	\$	336,490	\$	17,427	\$	96,465	\$	12,188	\$	33,500	\$	496,070
December 31, 2016	\$_	315,473	\$_	11,619	\$_	77,172	\$_	9,750	\$_	30,150	\$_	444,164

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

10. Members' deposits	<u>2016</u>	<u>2015</u>
Savings accounts Consumer term deposits Registered Retirement Savings Plan Registered Retirement Income Funds Personal chequing accounts Business demand deposits Business term deposits	\$ 8,990,102 2,980,461 4,281,651 1,393,536 3,442,527 5,057,835 1,448,202	\$ 8,795,305 3,240,345 4,741,195 1,305,355 3,537,698 3,981,036 1,166,260
The following summarizes the Credit Union's members' deposits by is earlier:		
Floating Within one year One to three years Over three years	\$ 18,586,451 5,070,377 3,655,884 281,602 \$ 27,594,314	\$ 17,432,315 6,003,787 2,085,608 1,245,484 \$ 26,767,194
Members' deposits held in registered plans are as follows:	<u>2016</u>	<u>2015</u>
Tax Free Savings Accounts Registered Retirement Savings Plan Registered Retirement Income Funds	\$ 2,898,700 4,281,651 	\$ 3,055,141 4,741,195
	\$ <u>8,573,887</u>	\$ <u>9,101,691</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

11. Commitment

The Credit Union entered an operating lease agreement for their premises on April 1, 2012 for a term of ten years plus four five year renewal options. The rent required, including base rent and an estimation of the Credit Union's proportionate share of operating expenses and municipal tax, is as follows:

	<u>2016</u>	<u>2015</u>
Less than 1 year	\$ 141,427	\$ 123,049
Between 1 and 5 years	\$ 565,706	\$ 492,196
More than 5 years	\$ 35,357	\$ 153,811

During the year ended December 31, 2016, an amount of \$134,947 (2015 - \$123,049) was recognized as an expense through the statement of comprehensive income in respect of operating leases.

12. Contingent liability

Sick leave

In accordance with the Credit Union's sick time policies, the staff have accumulated sick days, at a total possible cost of approximately \$73,897. These days are only available for required sick leave, and will not be paid out upon termination of employment. Any sick leave settlements will be charged to income in the period which they occur.

13. Credit facility

The Credit Union has a \$725,000 line of credit with Atlantic Central, which bears interest at 2.2%. The line of credit is subject to annual renewal and is secured by a general assignment of book debts. As at December 31, 2016, no advances were outstanding.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

14. Members' shares

Each member must subscribe to a minimum of one \$5 unit which has the same attributes generally associated with regular common shares issued by a limited company, ie. voting, at risk, etc.

Continuity of member' shares:	2016		:	2015
	Number	\$	Number	\$
Balance, beginning of year	1,678	8,390	1,658	\$ 8,290
Issued Redeemed	65 (168)	325 (840)	134	
Balance, end of year	<u>1,575</u>	<u>7,875</u>	1,678	\$ <u>8,390</u>
15. Other income				
			<u>2016</u>	<u>2015</u>
Dividend income Commissions and fees Rebates			\$ 10,840 353,563 29,847	\$ 16,358 383,311 30,903
			\$ 394,250	\$ <u>430,572</u>
16. General operating and administrative				
10. General operating and administrative			<u>2016</u>	<u>2015</u>
Advertising and promotion Board, travel and meetings Credit Union Central fees Data processing Education and training Electronic service fees and bank charges Foreign exchange gain Miscellaneous Office and stationery Professional fees Registered plan fees Stabilization fund Telephone			\$ 10,463 27,287 34,163 63,348 790 130,901 (29,645) 2,268 46,905 21,091 4,033 27,863 5,651	\$ 11,758 32,921 35,820 57,098 5,660 121,511 (30,551) 8,881 50,344 23,164 4,350 27,424 5,044
			\$ <u>345,118</u>	\$353,424

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

17. Income taxes

(a) Current income taxes

The impact of differences between the Credit Union's reported current income tax expense and the expense that would otherwise result from the application of statutory rates is as follows:

		<u>2016</u>		<u>2015</u>
Current income tax expense at the combined federal				
and provincial rate	\$	40,212	\$	24,909
Capital cost allowance in excess of depreciation		(1,545)		(1,566)
Non-deductible expenses		96		100
Current year recoveries		20,789		3,183
Current year bad debt expense		(3,697)		3,868
Current year writeoffs		(18,599)		(2,359)
Change in reserve for loan provision		13,792		(7,211)
Loss (gain) on disposal of property and equipment		821		(35)
Non-taxable dividends	_	<u>(1,509</u>)		(2,290)
Income tax expense for the year	\$	50,360	\$ <u></u>	18,599

(b) <u>Deferred income taxes</u>

The impact of temporary differences that give rise to the deferred tax assets and liabilities at December 31, 2016 are presented below:

	<u>2016</u>	<u>2015</u>
Difference in net book value and undepreciated capital cost of property and equipment Allowance for impaired loans	\$ (5,261) 1,793	\$ (4,562) 3,344
Deferred income tax liability	\$(3,468)	\$(1,218)

18. Net change in non-cash working capital balances related to operations			
Increase (decrease) in cash from changes in:		<u>2016</u>	<u>2015</u>
Accrued receivables	\$	96,192	\$ 195,566
Prepaids		(570)	7,889
Income taxes receivable		30,025	13,649
Payables and accruals		23,922	11,097
Deposit interest payable		(21,444)	(8,064)
Accrued term loan interest	_	(14,781)	 287
	\$ <u></u>	113,344	\$ 220,424

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

19. Fair values of financial instruments

Fair value represents the amount at which a financial investment could be exchanged in an orderly transaction between market participants at the measurement date.

Fair value amounts disclosed represent point in time estimates that may change in subsequent reporting periods due to market conditions or other factors. Where there is no quoted market value, fair value is determined using a variety of valuation techniques and assumptions. The Credit Union has estimated fair values taking into account changes in interest rates and credit risk that have occurred since the assets and liabilities were acquired. These calculations represent management's best estimates based on a range of methods and assumptions; since they involve uncertainties, the fair values may not be realized in an actual sale or immediate settlement of the instruments. Interest rate changes are the main cause of changes in the fair value of the Credit Union's financial instruments. The carrying value is a reasonable approximation of fair value for the Credit Union's cash resources, demand deposits, certain other assets and certain other liabilities, due to their short-term nature.

The fair values of financial instruments are as follows:

Loans

In determining the fair value of loans, the Credit Union incorporates the following assumptions:

- For fixed rate performing loans, fair values are determined by discounting remaining contractual cash flows at current market interest rates offered for loans with similar terms.
- For floating rate performing loans, changes in interest rates have minimal impact on the fair value since loans reprice to market. On that basis, fair value is assumed to equal carrying value.
- The total value of loans determined using the above assumptions is reduced by the allowance for impaired loans to determine the fair value of the Credit Union's loan portfolio.

Deposits

In determining the fair value of deposits, the Credit Union incorporates the following assumptions:

- For fixed rate and fixed maturity deposits, the Credit Union discounts the remaining contractual cash flows, at market interest rates offered for deposits with similar terms and risks.
- For floating rate deposits, changes in interest rates have minimal impact on the fair value since deposits reprice to market. On that basis, fair value is assumed to equal carrying value.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

19. Fair values of financial instruments (continued)

The Credit Union categorizes valuation methods used for financial instruments carried at fair value under a hierarchy of valuation techniques based on whether inputs are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Credit Union's market assumptions. These two inputs create the following fair value hierarchy:

- Level 1 Quoted prices for active markets for identical financial instruments.
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar financial
 instruments in markets that are not active; and model-derived valuation in which all significant inputs are observable
 in active markets.
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

A financial instrument is classified to the lowest level of hierarchy for which a significant input has been considered in measuring fair value.

C		2016			2015	
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	Level 1	<u>Level 2</u>	<u>Level 3</u>
Available-for-sale investments	\$	\$ <u>707,321</u>	\$	\$	\$ <u>707,321</u>	\$

20. Financial instrument risk management

General objectives, policies and procedures

The Board of Directors has overall responsibility for the determination of the Credit Union's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies of the Credit Union's finance function. The Board of Directors receives quarterly reports from the general manager through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

The following are the significant risks that the Credit Union is exposed to through its financial instruments:

(a) Currency risk

Currency risk relates to the Credit Union operating in different currencies and converting non Canadian currencies at different points in time and at different exchange levels. The Credit Union mitigates currency risk through cash management policies on exchange of currency.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

20. Financial instrument risk management (continued)

(b) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

Providing credit facilities to qualified members is one of the Credit Union's primary sources of income and is the area where the Credit Union is exposed to the most significant risk. Approval of these facilities is based on the members' ability to repay principal and interest over the term of the facility which is determined by following Board approved policies and procedures, which includes assessing the member's credit history, character, collateral and debt servicing capacity.

In addition, the Credit Union provides to its employees comprehensive training to ensure compliance with Credit Union lending policies and procedures. In addition, formal policies governing approval of credit facilities including acceptable risk assessment and security requirements are in place.

Overdue loan accounts, or lending delinquency, is closely monitored and reported to senior management on a timely and frequent basis to ensure that all allowances for potential loan losses are adequately provided for and written-off when collection efforts have been exhausted. Credit risk is mitigated primarily by the nature and quality of the underlying security as prescribed by the Credit Union's lending agreements.

The Credit Union's loan portfolio is focused in two main areas; consumer and commercial loans and mortgages, the latter to small and mid-size companies. Consumer mortgages are made available on a conventional basis up to eighty percent of the appraised value of a residential property with all mortgages in excess of that amount being insured through a third party. Other credit facilities provided include personal overdrafts and Mastercard accounts. The Mastercard accounts have no recourse to the Credit Union.

The Credit Union maintains both specific and collective allowances for credit losses. Specific allowances are established on an account basis using management's knowledge of the account and prevailing conditions. Collective allowances are maintained to cover any impairment in the loan portfolio that cannot yet be associated with specific loans and includes factors such as market conditions, concentration of the credit risk for member accounts and the general state of the economy. Management regularly monitors the Credit Union's credit risk and reports to the Board on a quarterly basis.

The Credit Union's maximum exposure to credit risk at the reporting date was:

	<u>2016</u>	<u>2015</u>
Cash resources Members' deposits Members' loans	\$ 6,603,057 27,594,314 23,699,209	\$ 5,709,378 26,767,194 24,112,544
	\$ <u>57,896,580</u>	\$ <u>56,589,116</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

20. Financial instrument risk management (continued)

(c) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Credit Union is exposed to this risk through traditional banking activities, such as deposit taking and lending. The Credit Union's goal is to manage the interest rate risk of the statement of financial position to a target level. The Credit Union continually monitors the effectiveness of its interest rate mitigation activities.

Interest rate sensitivity:

The Credit Union's major source of income is the financial margin between the income earned on investments and loans versus the interest paid on their deposits. The objective of interest rate sensitivity management is to keep interest sensitive assets and interest sensitive liabilities in balance by amount and term to maturity, thus monitoring fluctuations of income during periods of changing interest rates.

The following schedule shows the Credit Union's sensitivity to interest rate changes. Amounts with floating rates or due or payable on demand are classified as maturing in the first three months, regardless of maturity. A significant amount of loans can be settled before maturity without penalty; on mortgages and deposits a penalty will be levied. No adjustments have been made for repayments that may occur prior to maturity. Amounts that are not interest sensitive have been grouped together, regardless of maturity.

Weighted Average Interest Rate			Assets		Liabilities		Net Mismatch	
Expected Repricing or Maturity Date	Assets %	Liabilities %	(000's) \$		(000's) \$		(000's) \$
Variable	5.28 %	0.42 %	\$	9,095.13	\$	14,341.80	\$	(5,246.67)
1 day - 3 months	2.17 %	1.32 %		3,750.62		1,679.66		2,070.96
4 to 6 months	2.12 %	1.45 %		749.63		1,119.61		(369.98)
7 to 9 months	3.20 %	1.32 %		1,242.05		1,447.73		(205.68)
10 to 12 months	2.94 %	1.38 %		1,947.24		823.38		1,123.86
1 to 2 years	4.43 %	1.75 %		1,985.50		1,729.05		256.45
2 to 3 years	4.59 %	2.13 %		2,803.77		1,430.20		1,373.57
3 to 4 years	3.75 %	2.15 %		4,045.30		496.63		3,548.67
4 to 5 years	3.72 %	1.85 %		4,433.79		281.60		4,152.19
Over 5 years	- %	- %		-		-		-
Non-interest sensitive	%	%		1,563.85	_	8,267.22	_	(6,703.37)
Total			\$ <u>3</u>	1,616.88	\$	31,616.88	\$_	-

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity. One of the roles of a Credit Union is to intermediate between the expectations of borrowers and depositors. As a matter of policy, the Credit Union attempts to maintain a maximum acceptable level of interest rate risk.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

20. Financial instrument risk management (continued)

(d) Liquidity risk

Liquidity risk is the risk that the Credit Union will encounter difficulty in meeting its obligations associated with its financial liabilities as they become due. The Credit Union mitigates this risk by monitoring cash activities on a daily basis so as to meet all cash outflow obligations as they fall due.

The Credit Union is required to maintain 10% of members' deposits in liquid investments of which 90% must be held with Atlantic Central. The Credit Union was in compliance with this requirement at December 31, 2016.

	<u>2016</u>	<u>2015</u>
Required liquidity Liquid assets	\$ 2,759,431 (6,961,707)	\$ 2,676,719 (6,068,028)
Excess liquidity	\$ <u>(4,202,276)</u>	\$ (3,391,309)
Liquid assets comprise: Cash on hand Liquidity deposits Atlantic Central shares	\$ 2,447,966 4,155,091 358,650	\$ 1,806,193 3,903,185 358,650
	\$ <u>6,961,707</u>	\$ 6,068,028

21. Group RRSP plan

The Credit Union sponsors a group RRSP plan. The plan provides the Credit Union with flexibility in that the percentage contributed to the employees' plan can be modified. In 2016, the Credit Union contributed 9% of base salaries to the employees' plan and 10% of base salaries to the General Manager's plan. Staff also contributed 6% of their base salary to the plan. The Credit Union recognized an expense of \$35,640 (2015 - \$47,025) for contributions made towards the group RRSP plan.

22. Related party transactions

(a) Management compensation

In 2016, salaries and benefits paid to management were \$108,247 (2015 - \$135,371).

(b) Loans to management and personnel

At year end, members of the Board of Directors, Credit Committee, Audit Committee, management, employees and their immediate family had loans owing to the Credit Union totaling \$762,419 (2015 - \$979,393). At year end, members of the Board of Directors, Credit Committee, Audit Committee, management, employees and their immediate family had deposits with the Credit Union totaling \$315,187 (2015 - \$521,373). All transactions were in the normal course of business and were within the policies of the Credit Union.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2016

23. Capital management

The Credit Union's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

The Credit Union Act and related regulations requires Credit Unions to maintain a minimum of 5% of equity to assets ratio. At December 31, 2016, the Credit Union was at 12.12% (2015 - 11.50%) and has exceeded this minimum.

The Credit Union considers its capital to include membership shares and retained earnings. There have been no changes in what the Credit Union considers to be capital since the previous period. The Credit Union manages its capital by investing to ensure sufficient liquidity, to meet statutory requirements as set out in the Credit Union Act and Regulations and provide safety of principal and generate a satisfactory return.